



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

136 Almon C. Hill Dr.
Phone: 770-781-6603
Fax: 770-888-0222

Cumming, GA 30040
Ext. 2

March 22, 2017

Lockstep Technology Group
4550 River Green Pkwy
Duluth, GA 30097
Attn: James Harden

Dear Mr. Harden:

This is to advise you that your company has been awarded a contract from our recent **BID# BI 7-10, Extreme Switches**. The effective date of this contract is March 22, 2017 and terminates on March 21, 2018.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain **firm** for the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Purchasing Director

cc: Tim Fleming, Director of Technology Services

**FORSYTH COUNTY SCHOOL SYSTEM
PURCHASING DEPARTMENT**

817-10, Extreme Switches		Lockstep Technology Group\		
Description	Est Qty	Bid As Spec	Unit Cost	Extended Cost
Xtreme Summit X770-32q-FB-AC	9	y	\$19,684.86	\$177,160.14
Power Cords,10A, NEMA 5-15P, C13	18	y	\$6.87	\$123.66
Summit X770 Series Core Licenses	9	y	\$2,744.70	\$24,702.30
Technical Support EW TAC & OS 17725	9	y	\$370.00	\$3330.00
Extended Service Agreement # EW NBD AHR 17701	9	y	\$2,835.00	\$25,515.00
Total Cost		\$230,831.10		
Delivery Time ARO		21 Days		
Can FCS Purchase Additional Quantities At Bid Price?		Yes		